
MEMORANDUM

TO: Peter Joseph, Town Manager
FROM: Adam Bliss, Town Engineer *(ASB)*
DATE: March 12, 2020
SUBJECT: Public Safety LED Sign Bid Award Recommendation

This memorandum provides the bid results and award recommendation for the Public Safety LED sign.

The invitation to bid was posted on the Town's website and advertised in Construction RFP databases which Contractors subscribe to. The Town also sent a Request for Proposal to over a dozen sign companies in the state of Maine. Two qualifying bids were received for construction of the upper and lower cabinets. The lower cabinet will feature the LED sign component discussed with Council and the Project Review Board at their meetings. A third bid was received after the bid deadline and so had to be rejected. The rejected bid amount was comparable to the recommended company but did not include the specified lighting requirements resulting in a higher price.

Neokraft Signs of Lewiston was the low bidder at \$22,540.42. The company has been in business since 1947 and is qualified for the work. The project will be paid from the Digital Signage and Public Safety Emergency Management Sign capital accounts.



647 Pleasant Street
Lewiston, ME 04240
Main: 207-782-9654
Toll Free: 800-339-2258
www.neokraft.com

PROPOSAL

Proposal #: 8392

Proposal Date: 02/27/20
Customer #: 2388
Page: 1 of 3
Sales Person: Clay Bublak

SOLD TO:	JOB LOCATION:
TOWN OF FREEPORT 30 MAIN STREET FREEPORT ME 04032	TOWN OF FREEPORT PUBLIC SAFETY BUILDING 4 MAIN STREET FREEPORT ME 04032 REQUESTED BY: Adam Bliss

Neokraft Signs, Inc. (HEREINAFTER CALLED THE "COMPANY") HEREBY PROPOSES TO FURNISH ALL THE MATERIALS AND PERFORM ALL THE LABOR NECESSARY FOR THE COMPLETION OF:

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	QUOTE #8392 Fabricate (2) 3'-3"x6'-0" single faced sign foam painted burgundy with routed copy painted gold and vinyl graphics and gooseneck external lighting. Cross bar support between new customer installed granite posts. ACCT#012037	\$2,905.55	\$2,905.55
1	QUOTE #8392-1 Furnish (1) 3'x6' double sided Cirrus full color 9mm (96x192 matrix) EMC with cross bar support between new customer installed granite posts. 5 year parts warranty, lifetime software subscription with updates, 5 year cellular service for wireless remote communication to sign included. ACCT#012037	\$17,728.37	\$17,728.37
1	QUOTE #8392-2 Install (1) double sided ID sign with gooseneck lighting and (1) double sided 3'x6' EMC between existing granite posts. Customer to provide (1) 20 amp 120 volt constant primary power circuit for EMC and (1) 20 amp 120 volt switched Primary power circuit for external lighting on ID sign. ACCT#012037	\$1,906.50	\$1,906.50

ALL MATERIAL IS GUARANTEED TO BE AS SPECIFIED, AND THE ABOVE TO BE IN ACCORDANCE WITH THE DRAWINGS AND OR SPECIFICATIONS SUBMITTED FOR THE ABOVE WORK AND COMPLETED IN A WORKMANLIKE MANNER FOR THE SUM OF:

TOTAL PROPOSAL AMOUNT: \$22,540.42

TERMS: 80.0% DOWN, BALANCE DUE ON COMPLETION
(INTEREST OF 0.1% PER MONTH WILL BE ADDED TO PAST DUE ACCOUNTS)

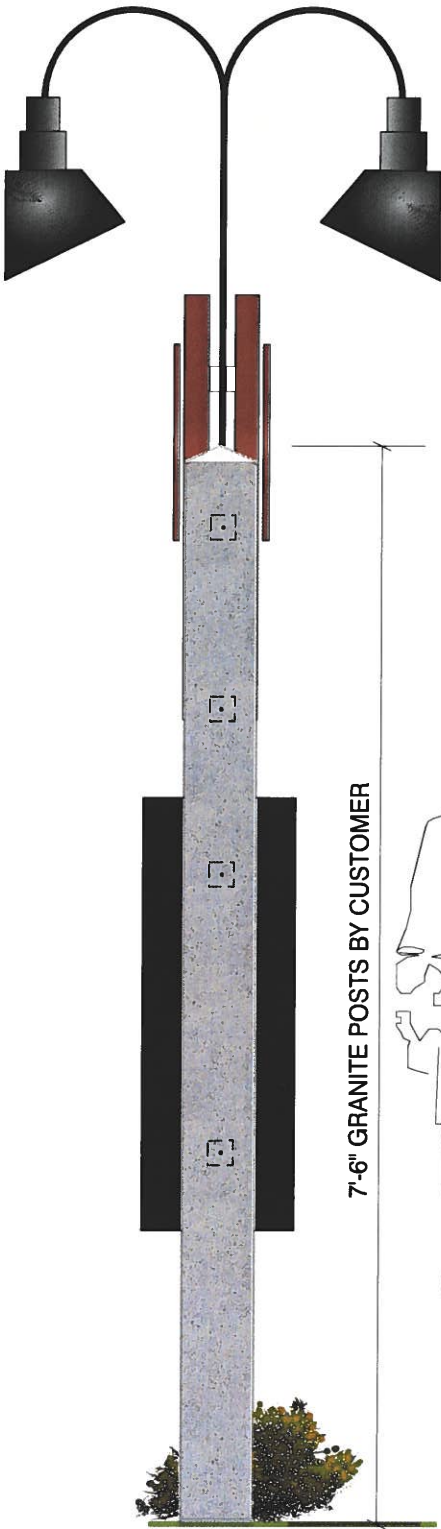
NOTE: THIS PROPOSAL MAY BE WITHDRAWN IF NOT ACCEPTED WITHIN 30 DAYS. WORK WILL NOT BEGIN UNTIL DOWN PAYMENT AND WRITTEN ACCEPTANCE IS RECEIVED.

ANY ALTERATION FROM THE ABOVE SPECIFICATIONS INVOLVING EXTRA COSTS, WILL BE EXECUTED ONLY UPON WRITTEN ORDERS, AND WILL BECOME AN EXTRA CHARGE OVER AND ABOVE THE ESTIMATE TO BE PAID BY THE PURCHASER.

UNLESS OTHERWISE INDICATED, ALL SHIPPING COSTS WILL BE EXTRA.

COMPANY INITIALS _____

CUSTOMER INITIALS _____



END VIEW



DOUBLE-FACE NON-ILLUM. ID
SCALE: 3/4" = 1'-0" (1) REQUIRED

2" DEEP SIGNFOAM BACKGROUNDS, PAINTED 'AKZO' CLASSIC BURGUNDY 09YR 05/305, ROUTED V-GROOVE TEXT PAINTED GOLD METALLIC 'AKZO'-319B4, WHITE V-GROOVE BORDER PAINTED WHITE, 1/2" THICK ACRYLIC TOWN SEAL DISK, PAINTED BURGUNDY, PRINTED TOWN SEAL GRAPHIC, STUD MOUNTED TO BACKGROUND WITH SPACERS, 2" CROSS SUPPORTS PAINTED BLACK, 8292-1 - 'EMC' - 9mm CIRRUS FULL COLOR, EXTERNAL GOOSENECK LIGHTING, HTM R PAD-SB DOUBLE POST ARM ADAPTER SATIN BLACK, 3" BASE SQUARE GRANITE POSTS WITH TAPERED TOP, BY CUSTOMER, ELECTRICAL TO SIGN LOCATION BY OWNER, EXPOSED CONDUIT PAINTED GRAY

CHANNEL OVER SHOES ATTACHED TO POSTS



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Custom Sign Fabrication

These plans are the exclusive property of Neokraft Signs, Inc. and are the result of the original work of its employees. They are submitted to Neokraft's client for the sole purpose of consideration of whether to purchase these plans or to purchase from Neokraft a sign manufactured according to these plans.

Distribution or exhibition of these plans to anyone other than employees of said client, or use of these plans to construct a sign similar to the one embodied herein, is expressly forbidden. In the event that such exhibition or construction occurs, Neokraft expects to be reimbursed \$1500 in compensation for time and effort entailed in creating these plans.

PRESENTATION

TOWN OF FREEPORT
@8392

ACCT ID: 012037
FREEPORT, MAINE
DRAWING NO: 1 OF 1
DRAWN BY: BK REP: CB
DATE: 02.24.2020
QUOTE: @8392
GEN REF: