

To: Peter Joseph, Town Manager

From: Nathaniel Goodman, Police Chief

RE: Police cruiser bid selection

Date: 09/09/21

Peter,

Enclosed in this memo you will find the final bids and associated costs from the 3 prospective dealers for our approved capital budget cruiser purchase.

Besides each of the bids; you will also find the associated costs of outfitting and equipping the police package for each option.

I will list the bid results and accessory costs below;

Accessory and detail costs;

- Strip and detail outgoing vehicle \$250
- Mark and stripe new vehicle \$565.00
- Equipment and set up new vehicle \$
  - o F-150 \$10,949.63
  - o Explorer Hybrid/Ecoboost \$11,169.03

New Vehicle price (with trade allowance listed)

**Casco Bay Ford**

|  |             |
|--|-------------|
| Option 1 – 2022 Ford Police Utility AWD 3.3L Hybrid  | \$36,853.00 |
| Option 2 – 2022 Ford Police Utility AWD Ecoboost gas | \$37,581.00 |
| Option 3 – 2022 Ford F-150 Police Supercrew 4X4      | \$36,555.00 |

Casco Bay Ford con't

Estimated delivery 150-170 days on each model

Trade Allowance for 2015 Ford Explorer Utility AWD \$7,000.00

Balance due after trade;

**Option 1 – Hybrid Utility \$29,853.00**

**Option 2 – Ecoboost Utility \$30,581.00**

**Option 3 – F-150 Police package \$29,555.00**

**Darling's Ford**

Option 1 – 2022 Ford Police Utility AWD 3.3 Hybrid \$44,562.00

Option 2 – 2022 Ford Police Utility Ecoboost gas \$45,290.00

Option 3 – 2022 Ford F-150 Police Supercrew 4X4 \$43,944.00

Trade Allowance for 2015 Ford Explorer AWD gas \$4325.00

Balance Due after trade; (includes price adjustment)

**Option 1 – Hybrid Utility \$32,578.00**

**Option 2 – Ecoboost Utility \$33,306/00**

**Option 3 – F-150 Police Package \$32,180.00**

**MHQ Vehicle Co. (Important to note that MHQ completely strips old car, sets up new car to include all electronics and graphics and lights. Turnaround is about 1 week from date of drop off. So the \$11-12,000 accessory price listed on first page for each model plus trade in value would be already included in each MHQ quote.)**

**Option 1 – 2022 Ford Police Utility AWD Hybrid                      \$50,627.00**

**Option 2 – 2022 Ford Police Utility AWD Ecoboost                      \$46,987.00**

**Option 3 – 2022 Ford Police F-150 4X4                                      \$46,975.00**

**Includes trade in allowance for 2015 Ford Explorer Utility AWD                      \$3,000.00**

It is my recommendation that we accept the Casco Bay Ford bid for the F-150 police package for several reasons;

- It is the lowest overall bid
- They are offering the highest trade value for our outgoing vehicle
- They are a local business, with close proximity to Freeport which is useful for warranty work and maintenance etc..
- We have 4 Officers who are well over 6’02” tall. The F-150 allows more Overall room inside it’s cabin than the other options which is beneficial to larger framed officers
- The truck also provides a higher level of utility for moving speed signs, trailers, range equipment, boats, traffic cones and delineators etc..
- The reports I am receiving back from our Hybrid indicates that this vehicle has not been well received from a general safety standpoint. We believe Ford has more work to do on the transmission in particular.

Many times officers have been left in limbo while trying to turn around as the transmissions 'hunt' for the proper gear, leaving the officers sideways in the roadway while the computer tries to work out the proper location/gear.

- The Maine State Police have gotten rid of their Hybrids for much the same reason as we have. Poor performance with dangerous transmission characteristics combined with many hours of 'out of service' time for each of the hybrids.
- Brunswick PD has had a great deal of mechanical problems with each of their hybrids and has experienced the same issues we have.

Overall, I believe the Hybrid concept is a good one, and once Ford has a chance to properly work the bugs out of them, we will be happy to revisit procuring more as time moves on, but currently, the Truck option best meets our current needs.

Thank you,

Nathaniel Goodman

Police Chief