



# Freeport Fire Rescue

4 Main Street Freeport, ME 04032  
 (207)865-3421 Fax (207)865-2858

To: Freeport Town Council  
 Mr. Peter Joseph, Town Manager  
 From: Charles D. Jordan, Jr., Fire Rescue Chief  
 Date: September 1, 2021  
 Ref.: Tanker Pumper Bids for Replacement of Freeport Fire Rescue – Tank 2 and Engine 1

On August 11, 2021 at 1000 hrs., the bid opening for “**Custom Tanker Pumper Apparatus**” was conducted. Deputy Chief Eric Sylvain and Town Clerk Christine Wolfe were in attendance.

“Request for Bids” were sent to seven (7) vendors:

1. Allegiance Fire and Rescue - Pierce
2. Greenwood Emergency Vehicles – E-One
3. Dingee Machine – Sutphen
4. Bulldog Fire Apparatus – KME
5. Fleetmasters, Inc. – Seagrave
6. Northeast Emergency Apparatus – Ferrara
7. Lakes Region Fire Apparatus - HME

The bids received were both from Allegiance Fire and Rescue (See Attached Sheet). The first bid assumed a contract would be signed by August 27, 2021, with Allegiance Fire Rescue having provided an extension for that price to September 8, 2021. The second bid assumes a contract signed after September 8, 2021. All bids assume membership in the Houston-Galveston Area Council (H-GAC) Cooperative Purchasing Program.

It is the recommendation of Deputy Chief Sylvain and I that the bid be awarded to Allegiance Fire and Rescue - Pierce, through the Houston-Galveston Area Council (H-GAC) Cooperative Purchasing Program.

It is our belief, after having examined the offerings of several fire apparatus manufacturers, that a custom Tanker Pumper from Pierce Manufacturing will provide the greatest level of quality, longevity of service, and most importantly, safety for our crews.

Please do not hesitate to contact me at (207) 865-3421 or [cjordan@freeportmaine.com](mailto:cjordan@freeportmaine.com) if you need me to elaborate or if you have any questions.

Town of Freeport  
Fire Apparatus Bid Opening  
Wednesday, August 11, 2021 10:00 a.m.

The following bids were submitted for a new Tanker Pumper:

<b>Allegiance Fire &amp; Rescue</b>	<b>\$656,401.00</b>
Minus 100% payment discount <b><u>before</u></b>	<b><u>-\$19,724.00</u></b>
August 27, 2021	<b>\$636,677.00 (Savings of \$11,818.00)</b>

<b>Allegiance Fire &amp; Rescue</b>	<b>\$668,219.00</b>
Minus 100% payment discount <b><u>after</u></b>	<b><u>-\$19,724.00</u></b>
August 27, 2021	<b>\$648,495.00</b>

Recorded by Christine Wolfe

**Charles Jordan**

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**From:** Raymond Smith <rsmith@allegiancefr.com>  
**Sent:** Wednesday, August 11, 2021 12:34 PM  
**To:** Eric Sylvain; Charles Jordan  
**Subject:** Price extension

**\*\* CAUTION EXTERNAL EMAIL \*\***

Chief Jordan,  
Deputy Sylvain,

As we discussed this morning at the bid opening, Pierce did have a price increase that was implemented on 8/1/21. We were able to get an extension on that increase until the end of business on 8/27/21. I explained to Pierce the schedule of council meetings for August and September and was able to get it extended until 9/8/21. To keep the price at \$656,401.00 before the prepay discount we must have a signed contract in hand by the end of business on 9/8/21. After 9/8/21 the price will increase to \$668,219.00. The prepay discount of \$19,724.00 remains for both price options.

Please contact me if you have any further questions,

Thank you,



**Raymond Smith**

*Emergency Vehicle Sales*

**Allegiance Fire & Rescue**

2181 Providence Highway, Walpole, MA 02081

**D:** 508.216.6370 | **C:** 207.233.8882 | **F:** 508.216.6368

[Rsmith@AllegianceFR.com](mailto:Rsmith@AllegianceFR.com)

[www.AllegianceFR.com](http://www.AllegianceFR.com)