

VEHICLE BIDS OPENED AT 2:00 pm September 16, 2020

	<u>FORD SUV ECOBOOST</u>	<u>SUV HYBRID</u>	<u>TRUCK</u>
Casco Bay Ford	\$ 37,498	\$36,793	--
Rowe Ford	\$ 39,415	--	--
Yankee Ford	\$ 35,502	--	--
Quirk Ford	\$ 38,419 (2020)	\$39,767 (2020)	\$36,463 (2020)

Trade In Options

Casco Bay Ford	\$ 7,800	\$7,800	--
Rowe Ford	\$ 6,000	--	--
Yankee Ford	\$ 8,500	--	--
Quirk Ford	\$ 2,800	\$2,800	\$2,800

OFFICIAL BIDS

Casco Bay Ford	\$ 29,698	\$28,993	--
Rowe Ford	\$ 33,415	\$33,365	--
Yankee Ford	\$ 27,002	--	--
Quirk Ford	\$ 35,619 (2020)	\$36,967 (2020)	\$33,663 (2020)

Requests for proposals were sent concerning the cruiser portion of the FY 2021 Capital Budget for the Freeport Police Department.

The request was divided into three parts: SUV Ecoboost, SUV Hybrid, and F150 Truck. The option for which model year to use was given to the dealership, as the availability of vehicles was unknown based on factory shutdowns caused by Covid 19.

In the past, Freeport PD has requested separate bids for vehicles and changeover equipment, the two main components of the bid. This year, a proposal request was sent to a company that would provide all items from one shop (vehicle, changeover, and decals). The company was MHQ in Marlborough, MA as that company completed the changeover for the K9 vehicle last year. MHQ provided bids for all three options on 2020 model year vehicles. The bids from MHQ were \$3000 to \$5000 over the Capital Budget amount approved for this purchase. Instead, bids from the separate companies (vehicles and changeover equipment) were compared.

Four bids were received from Ford dealerships in the area: Yankee Ford, Casco Bay Ford, Rowe Ford, and Quirk Ford. The bid results showed that Casco Bay Ford had the lowest bid for the 2021 Ford Police Interceptor Utility AWD Hybrid (\$28,993.00) including the trade-in option of the 2016 Ford Police Interceptor Sedan. Yankee Ford had a lower bid for a vehicle with the Ecoboost system. A vehicle with this system was purchased with money allotted in the FY 2020 Capital Budget. Bearing in mind the interest on the Town Council for hybrid models, the results of this request for proposals presents an opportunity to have a hybrid in the police vehicle fleet. The difference in cost between the Hybrid and the Ecoboost engine is less than \$2,000.

The changeover portion of this Capital Budget item will be completed by [Coastal Electronics, Inc.](#) The cost estimate to change over the equipment is \$10,614.91, plus \$1,000 for removal (2016 Ford) and application (2021 Ford) of decals.

The total cost for the cruiser and the changeover is \$40,607.91.

The Capital Budget amount approved for this purchase is \$50,000.00.