



---

---

**MEMORANDUM**

---

---

**TO:** Peter Joseph, Town Manager  
**CC:** Jessica Maloy, Finance Director  
**FROM:** Earl Gibson, Public Works Superintendent  
**DATE:** June 13, 2022  
**SUBJECT:** Public Works Plow Truck

Per the bid results of a plow truck chassis, Daigle & Houghton was the low bid of \$97,000.

Per the bid results of the plow equipment, Viking Cives was the low bid of \$102,406.

Taking the plow truck chassis and plow equipment bid amounts, the total would be \$199,406. This would be over budget by \$9,406 as for the FY23 budget year the approved budget was \$190,000. This plow truck and equipment quote would not be available to the PW's Dept until fall of 2023 without any further delays from the truck company and plow equipment company.

HP Fairfield submitted an alternate bid for a complete plow truck: truck chassis and plow gear (a turn-key truck). The bid price was \$226,880, which is over budget by \$36,880. This alternate bid would be delivered to the PW's Dept in September 2022. We would have the truck before this year's plow season starts. Therefore, I am recommending that the Town Council accept the alternate bid of \$226,880 for a complete truck chassis with plow gear, due to the following concerns:

1. We have already experienced promised delivery dates of trucks and equipment being pushed back as in our new Sweeper purchased in July 2021. We were told the delivery was going to be March of 2022, but we are still waiting for it - the reason is the delay in the truck chassis. I also have visited with several other municipalities who are dealing with the same truck chassis delays.
2. Truck 6, which is the plow truck being replaced, currently has some issues that would likely need to be repaired before this coming plow season. In the past, we have had repair costs that have grown larger and larger on this truck. My concern is that if we were to keep this truck until fall of 2023, the cost of the repairs may exceed the \$36,880 price difference in the alternate bid.
3. Another concern is that we have seen in this past year, the ability to get repair parts has had an increasing time delay. This gives me concern if the truck breaks down during the plow season, we could be short a plow truck for an extended period of time.

In talking with Jessica Maloy, the Finance Director, the current PW's reserve is \$1,104,033 which would support the bid overage.

Earl Gibson

Town of Freeport  
Alternative Bid Opening: Complete Plow Truck Chassis with Plow Equipment  
Monday, June 13, 2022

The following alternative bid was submitted for a new, complete Plow Truck Chassis with Plow Equipment:

Daigle & Houghton Inc:	
Alternative bid w/ HP Fairfield Plow Equipment	\$244,880.00 (turn key truck, in stock: International HV507)
Minus trade in	<u>-\$18,000.00</u>
	\$226,880.00

Recorded by Tammy Morrissey

Town of Freeport  
Plow Equipment Bid Opening  
Monday, June 13, 2022

The following bids were submitted for new Plow Equipment:

- |  |                  |
|--|------------------|
| 1. Viking Cives:   | \$115,695.00     |
| 2. Viking Cives:<br>Alternative bid – Viking Proline 10’<br>SS With Hardox Floor | \$102,406.00     |
| 3. HP Fairfield:   | \$116,580.00     |
| 4. Allied Equipment LLC:   | No Bid Submitted |
| 5. Messer Equipment:   | No Bid Submitted |

Recorded by Tammy Morrissey

Town of Freeport  
Plow Truck Chassis Bid Opening  
Monday, June 13, 2022

The following bids were submitted for a new Plow Truck Chassis:

1. O'Connor Motor Company:	\$123,083.00 (ordered truck: Western Star 47X)
Minus trade in	<u>-\$17,777.00</u>
	\$105,306.00
2. Daigle & Houghton Inc:	\$115,000.00 (ordered truck: International HV507)
Minus trade in	<u>-\$18,000.00</u>
	\$97,000.00
3. Freightliner & Western Star of ME:	\$117,726.00 (ordered truck: Freightliner 108SD)
Minus trade in	-\$15,000.00
Minus Fed. Excise tax	<u>- \$270.00</u>
	\$102,456.00
4. Whited Peterbuilt of ME:	No Bid Submitted
5. Bangor Truck & Trailer Sales:	No Bid Submitted
6. New England Kenworth:	No Bid Submitted

Recorded by Tammy Morrissey