



Freeport Fire Rescue

4 Main Street Freeport, Maine 04032
(207)865-3421 Fax (207)865-2858

To: Freeport Town Council
Mr. Peter Joseph, Town Manager
From: Charles D. Jordan, Jr., Fire Rescue Chief
Date: July 15, 2020
Ref.: Ambulance Bids for Replacement of Freeport Fire Rescue – Rescue # 5

On May 29, 2020 at 1030 hrs. the bid opening for “Ambulance Replacement” was conducted. Deputy Chief Eric Sylvain, Captain Richard Pierce and I were in attendance. Bidders were not allowed due to COVID-19 restrictions.

“Request for Bids” were sent to four (4) vendors:

1. Autotronics - Braun Ambulance
2. Sugarloaf Vehicles – PL Custom EV
3. Greenwood – Horton Ambulance
4. Allegiance – Road Rescue (*Bid was late and did not meet specifications – Bid Price \$262,464*)

Four (4) Bid packages were received:

1. Autotronics - Braun Ambulance
 - \$290,046.00
 - \$14,000.00 - trade-in discount
 - \$5,000.00 - upgrade discount
 - \$2,800.00 - 100% pre-pay discount
 - **\$268,246.00**
2. Sugarloaf Ambulance – PL Custom EV
 - \$282,082.00
 - \$1,000.00 - pre-pay discount
 - \$3,500.00 – trade-in discount
 - **\$277,583.00**
3. Greenwood – Horton Ambulance
 - \$280,303.00
 - \$500.00 - pre-pay discount
 - \$3,000.00 – trade-in discount
 - **\$272,303.00**
4. Greenwood – Wheeled Coach Ambulance *
 - \$271,635.00
 - \$4,500.00 – pre-pay discount
 - \$3,000.00 – trade-in discount
 - **\$264,135.00**

It is the recommendation of the “Ambulance Committee” that the bid be awarded to Autotronics - Braun Ambulance, as it is the lowest bid which meets the specifications. Bids # 1, # 2, and # 3 are all deemed to be of similar quality, while Bid # 4 is considered a lower-end model and therefore not in keeping with the bid request.

It is our belief, after having examined the offerings of several ambulance manufacturers, that a Braun Ambulance will provide the greatest level of quality, effectiveness, and most importantly safety, for both our patients and our crews. The addition of the Power Load stretcher system provides a higher level of safety to both our Emergency Medical Technicians in terms of injury prevention and to our patients in the form of a safer loading procedure.



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Accordingly, the final recommendation is as follows:

| Ambulance Bid Worksheet | |
|------------------------------------------------------------------------|---------------------|
| Autotronics | |
| 2020 Dodge Ram 5500 6.7L Diesel 4x4 Braun Chief XL Ambulance | |
| 2020 Dodge Ram 5500 6.7L Diesel 4x4 Braun Chief XL Ambulance | \$290,046.00 |
| Vehicle Trade-in 2012 Chevy G4500 PL Custom Ambulance | -\$14,000.00 |
| Chassis Upgrade Package Discount | -\$5,000.00 |
| Original Bid Price - Total Unit Purchase Price | -\$2,800.00 |
| Original Bid Price w/o Power Load System Installed | \$268,246.00 |
| Post Bid Changes | |
| Delete Painted Wheels - Upgrade to Aluminum | \$153.00 |
| Delete Howler Siren System | -\$1,179.00 |
| Delete Two-Tone Paint and Paint Module Dodge OEM White | -\$4,004.00 |
| Remove Power-Load System (Installed) | -\$25,900.00 |
| Total Post Bid Changes | -\$30,930.00 |
| Revised Bid Price as of June 23, 2020 | \$237,316.00 |
| Add Two-Way Radios Provided by FFR to be Installed by Bidder | \$2,083.00 |
| Total Price to Place Ambulance In Service | \$239,399.00 |
| Power Load System | \$25,900.00 |
| Upgrade to Current Stretcher to Mate with Power Load System | \$3,349.00 |
| Total Cost to Equip with Power Load System | \$29,249.00 |
| Total Cost to Place Ambulance In Service with Power Load System | \$268,648.00 |

Please do not hesitate to contact me at (207) 865-3421 or cjordan@freeportmaine.com if you need me to elaborate or if you have any questions.