



Freeport Fire Rescue

4 Main Street Freeport, Maine 04032
(207)865-3421 Fax (207)865-2858

ITEM # 12-21 PART III
PUMPER TANKER

To: Freeport Town Council
Peter Joseph, Town Manager
From: Charles D. Jordan, Jr., Fire Rescue Chief
Date: January 13, 2021
Ref.: Proposed Purchase of Pumper/Tanker to replace current Tank 2 and Engine 1

The original appropriation request to the Town Council for replacement of Tank 2 and Engine 1 with a single unit was \$800,000. The recommendation was for purchase of a custom cab and chassis unit. However, all designs for this type of unit were either too large (length and height) or did not meet our functional specifications to fulfill the mission of that type unit, in the collective opinion of Department members.

While we were searching for a solution, two events nudged us in the direction we finally took. First, the pandemic hit, and with it the realization that some belt tightening should be in order, and second, we found that Brunswick and Yarmouth were nearing the point of replacing a tanker and adding a tanker to the fleet, respectively.

Yarmouth’s addition of a tanker to their fleet would place an additional 2,500 gallons of water on our first alarm, and Brunswick’s upsizing of their tanker to 2,500 gallons from 1,800 gallons would provide another 700 gallons. We spoke with our neighboring chiefs regarding the feasibility of purchasing similar tankers under a group purchase. And then something that almost never happens - happened. The three departments were able to mutually agree on one design for the truck, excepting departmental colors, of course. More importantly, the singular design will allow for interoperability as well, as all personnel will be familiar with the operation of the units.

We hope this will be the first in a long list of success stories and that the departments find value in “enhanced cooperation” or do I dare say “regionalization”. As macrotrends further increase the cost of delivery of fire and emergency medical services, duplication and/or overlap of efforts will be the one place to find savings and/or service improvements.

Pumper Tanker Capital Spending Request	
One (1) Pierce Freightliner 1,250 GPM 2,500 gallon Pumper Tanker	\$393,764
Less 100% Prepay Discount	(\$8,892)
Less HGAC Contract Discount	(\$5,000)
Less Multi-Unit Discount	(\$3,051)
Final Bid Price	\$376,821

The final price of the proposed unit is only 47.10% of the original appropriation requested. The project was priced through the Houston-Galveston Area Council, a cooperative governmental purchasing entity (roughly analagous to our local Greater Portland Council of Governments) through which the Town of Freeport purchased Engine 3 in 2016.

Please do not hesitate to contact me at (207) 865-3421 or cjordan@freeportmaine.com if you need me to elaborate or if you have any questions.